

Document No.	DNCQF.QIDD.GD02
Issue No.	01
Effective Date	04/02/2020

SECTION A: QUALIFICATION DETAILS																	
QUALIFICATION I	QUALIFICATION DEVELOPER (S) Logan Business College																
TITLE	Bachelor of Science in			in E-E	3us	siness							NCC	(F	LEVEL	7	
FIELD	Information and Communication Technology				SUB-FIELD E-			E-Business			CRE	DI <sup>-</sup>	ΓVALUE	489			
New Qualification	New Qualification   √ Review of Existing Qualification				ualification												
SUB-FRAMEWOR	K	Ge	enera	l Ed	Education TVET			High	er	Education	<b>✓</b>						
QUALIFICATION TYPE	Certifica	ate	I		II		III		IV	,	V		Dip	oloma		Bachelor	✓
	Bachelor Hono			urs			Post Graduate			duate Certificate			Post Graduate Diploma				
	Master			sters								Do	ctorate	/ P	hD		

#### 1. RATIONALE AND PURPOSE OF THE QUALIFICATION

Developer conducted an extensive market survey prior to the designing of the Qualification where critical gaps in E-Business Industry were addressed. The Market survey was conducted on the E-Business Firms in Botswana and Government Departments who needed extensive E-Business skills in their E-Business Professions. The critical gaps were related to the mismatch in the employability of the students in the E-Business industry. It emerged that industry was concerned about the lack of E-Business skills and the application of E-Commerce Systems, Computerised Accounting, Software Development, Media Studies, Web



Document No.	DNCQF.QIDD.GD02
Issue No.	01
Effective Date	04/02/2020

Technologies and Systems and Graphic Design and Arts in E-Business. The survey revealed that most E-Business firms expect the graduate to be articulate in the application of E-Business Skills.

The Human Resource Development Council, HRDC, (2016-2021, Page 119), through the 14 HRDC Sector Committees which were established to address the problem of skills mismatch, to produce a globally competitive Human Resource. Vision 2036, which is focused on "achieving prosperity for all", under Pillar 2, Human and Social Development is aimed at education and skills development. This would ensure that Botswana society will be knowledge based with relevant quality education that is outcome based, emphasizing on education with production, Vision, (2036, Page 31). Furthermore, Statistics Botswana through its data portal led the 2030 agenda for sustainable development and refined its mandate through sustainable development goals. Goal number 4 was aimed at leading quality education to ensure inclusive and equitable quality education and promote lifelong learning opportunities for all, (http://botswana.opendataforafrica.org).

#### 1.1. PURPOSE:

Graduates of this qualification will be able to:

- Apply E-Commerce Examination in business processes including electronic transactions, supply chains, decision making and organizational performance.
- Exhibit strong practical knowledge, skill and competence in computer software, the network system and use of software applications.
- be effective E-Business professionals, in Finance, Insurance, Stock Market, Banks and the general Business Settings.
- Demonstrate their knowledge and skills to integrate E-Commerce Systems, Business Innovations,
   Media Studies, Imaging and Animation, E-Commerce Applications and Systems, Business Analysis,
   E-Purchasing and Selling, Business Informatics and International Business Trade.
- Apply generic E-commerce and E-Government competencies, as well as generic technical competencies.
- Design an informative, organized, and accurate e-commerce related presentation of text, audio and graphical information considering technical and aesthetic considerations.



Document No.	DNCQF.QIDD.GD02
Issue No.	01
Effective Date	04/02/2020

- Develop the Internet and World Wide Web covering web technologies, information architecture, digital media, web development, vulnerabilities, social software, HTML/XHTML, Cascading Style Sheets, and JavaScript code.
- Apply research knowledge, skills and competence in a practical research project which is aligned to their areas of specialization and organization of their choice.
- Exhibit their skills on attachment at the organisations of their choice to allow them to acquire deeper and comprehensive knowledge of E-Business and allow for future career advancement across the various fields of specialization.

#### 2. ENTRY REQUIREMENTS (including access and inclusion)

#### Minimum entry requirement for this qualification is a:

Certificate IV, NCQF Level 4 (General Education or TVET) or equivalent including a pass in English Language, Mathematics and Science.

#### **Recognition of Prior Learning (RPL):**

There shall be provision for entry through Recognition of Prior Learning (RPL) and Credit Accumulation and Transfer (CAT) in line with institutional and national policies.



Document No.	DNCQF.QIDD.GD02
Issue No.	01
Effective Date	04/02/2020

3. SECTION B	QUALIFICAT	ION SPECIFICATION			
GRADUATE PROFILE (LEARNING OUTCOMES)		ASSESSMENT CRITERIA			
3.1. Apply E-Commerce Examples business processes including transactions, supply chains making and organizational per	g electronic s, decision rformance 3.1.3 3.1.4 3.1.5 3.1.6	<ul> <li>Demonstrate the importance of E-commerce.</li> <li>Analyse branding and pricing strategies, using market research.</li> <li>Analyse the impact of E-commerce on business models and strategy.</li> <li>Describe Internet trading relationships including Business to Consumer, Business-to-Business, Intra-organizational.</li> <li>Explain the infrastructure for E-commerce.</li> <li>Describe the key features of Internet, Intranets and Extranets and explain how they relate to each other.</li> <li>Discuss legal issues and privacy in E-Commerce.</li> <li>Assess electronic payment systems.</li> <li>Recognize and discuss global E-commerce issues.</li> </ul>			
3.2. Exhibit strong practical known and competence in computer and use applications.	of software  3.2.2	<ul> <li>Demonstrate knowledge and skills in computers and their peripheral software and hardware applications.</li> <li>Draw the components of the computer, label and describe their functions.</li> <li>Apply appropriate operating systems and utility programs in computer networks and internet.</li> </ul>			
3.3. Apply knowledge, skills, and in different statistical approach		. Demonstrate knowledge in statistics and its applications in the business world.			



Document No.	DNCQF.QIDD.GD02
Issue No.	01
Effective Date	04/02/2020

		3.3.2.	distributions and estimations.
3.4.	Apply expert knowledge about E-Business environment.	3.4.2.	Explain the E-Business Systems and how they function in the financial sector.  Equip students with the Technical and analytical tools, and strategic abilities necessary to understand the evolution and workings of the banking sector, Insurance and Financial Institutions.  Apply analytical skills and modelling methodologies to recognize, analyse, synthesise, and implement operational solutions to poorly structured e-business environment.  Critically assess existing theories, models, methods, and results, both qualitatively and quantitatively, within the field of E-Business.
3.5.	Design an informative, organized, and accurate e-commerce related presentation of text, audio and graphical information considering technical and aesthetic considerations.	3.5.2. 3.5.3.	Create and publish a simple e-commerce web site.  Analyse e-commerce business needs and resources and match to technology considering human factors and budget constraints.  Distinguish various e-commerce trading relationships.  Write examinations and/or quizzes.



Document No.	DNCQF.QIDD.GD02
Issue No.	01
Effective Date	04/02/2020

		3.5.7.	Critique E-commerce case study
3.6.	Develop the Internet and World Wide Web covering web technologies, information architecture, digital media, web development, vulnerabilities, social software, HTML/XHTML, Cascading Style Sheets, and JavaScript code.	3.6.2. 3.6.3. 3.6.4.	(ecommerce, self-service, educational, governmental service, etc.)  Choose a graphic file type that matches the image characteristics and use.
3.7.	Apply research knowledge, skills and competence in a practical research project which is aligned to their areas of specialization and organization of their choice.	3.7.2.	Choose a research topic to work their dissertation on the organisations of their choice.  Make a write up of the backgrounds of the topic and the organisations following a research guideline.  Critic literature review and relate their topic to what has been researches by other scholars to answer the research questions.



Document No.	DNCQF.QIDD.GD02
Issue No.	01
Effective Date	04/02/2020

		3.7.4.	Come up with the relevant research methodology
			and design incorporating data collection methods
			ensuring the accuracy and validity of the
			instruments used.
		3.7.5.	Present the data and discuss the findings of the
			research.
		3.7.6.	Come up with relevant Conclusion and
			recommendations.
3.8.	Exhibit skills on attachment at the	3.8.1.	Visit companies for industrial companies.
	organisations of choice to acquire	3.8.2.	Enhance higher education kills through practice
	deeper knowledge in the field of		and processes of organization of attachment.
	specialization.	3.8.3.	Produce placement report detailing work done and
			skills acquired.
		3.8.4.	Present on placement experience.
		3.8.5.	Keep a detailed logbook of work done, with
			workplace supervisor approvals.



Document No.	DNCQF.QIDD.GD02
Issue No.	01
Effective Date	04/02/2020

4. SECTION C	QUALIFICATION STRUCTURE				
COMPONENT	TITLE	Credits Pe	r Relevant N	CQF Level	Total (Per Subject/ Course/ Module/ Units)
		Level [5]	Level [ 6]	Level [ 7]	
FUNDAMENTAL COMPONENT	Introduction to E-Commerce Introduction to Business	5			12
Subjects/ Courses/	Statistics	J			12
Modules/Units	Information communication Technology	5			12
	Business Communications	5			12
	Introduction to Computerised Accounting	5			12
CORE COMPONENT	E-Commerce Technologies		6		13
Subjects/Courses/	Multimedia		6		13
Modules/Units	Object –Oriented Modeling and Programming		6		13
	Digital Audios and Videos		6		13
	Entrepreneurship and Venture		6		13



Document No.	DNCQF.QIDD.GD02
Issue No.	01
Effective Date	04/02/2020

	_		
Software Development	6		14
Media Studies	6		14
Business Law	6		14
Business Economics	6		14
Web Technologies and Systems	6		14
Business Innovation		7	14
Wireless Network Planning		7	14
E-Commerce Systems		7	14
Imaging and Animation.		7	14
E-Commerce Applications and Systems		7	14
E-Business		7	15
Distributed Information Systems		7	15
Graphic Design and Arts		7	15
Satellite and Space Communications		7	15
E-Commerce International		7	16



Document No.	DNCQF.QIDD.GD02
Issue No.	01
Effective Date	04/02/2020

	E-Government		7	16
	Business Informatics		7	16
	International Business and Trade		7	16
	E-Business		7	16
	Dissertation		7	20
	INDUSTRIAL ATTACHMENT		7	32
ELECTIVE/ OPTIONAL	E-Commerce Systems Development		7	16
COMPONENT Subjects/Courses/ Modules/Units	Digital Applications for Electronic Media		7	16
(Choose 2	Business Analysis		7	16
Modules)	E-Purchasing and Selling		7	16
	Total			489



Document No.	DNCQF.QIDD.GD02
Issue No.	01
Effective Date	04/02/2020

#### 4.1. SUMMARY OF CREDIT DISTRIBUTION FOR EACH COMPONENT PER NCQF LEVEL

TOTAL CREDITS PER NCQF LEVEL		
NCQF Level	Credit Value	
Level 5	60	
Level 6	135	
Level 7	294	
TOTAL CREDITS	489	

#### 4.1. Rules of Combination:

(Please Indicate combinations for the different constituent components of the qualification)

A candidate to be awarded the Qualification must complete 60 Credits of the Fundamental Component, 397 Credits of the Core component and 32 Credits for (2) Elective Modules.



Document No.	DNCQF.QIDD.GD02
Issue No.	01
Effective Date	04/02/2020

#### 5. ASSESSMENT ARRANGEMENTS

#### 5.1. Formative Assessment

The weighting of Formative Assessment is 40% of the final grade.

#### 5.2. Summative Assessment

The Final Examination is 60% of the final grade.

Assessment will be conducted by professionals registered an accredited by BQA as Assessors.

#### 6. MODERATION ARRANGEMENTS

#### 6.1. MODERATION REQUIRENTS

There will be both internal and external moderation, conducted by professionals registered and accredited by BQA as Moderators.

#### 7. Recognition of prior learning (RPL) and CREDIT ACCUMULATION AND TRANSFER (CAT)

There is provision for Award of the qualification through RPL and CAT. This will be done with reference to the institution's policy which shall be aligned to the BQA National CAT policy.

#### 8. PROGRESSION PATHWAYS (LEARNING AND EMPLOYMENT)

#### **Horizontal Progression**

- Bachelor of Science in Information Technology.
- Bachelor of Science in Business and Information Technology.
- Bachelor of E- Commerce and Information Technology Systems.
- Bachelor of E-Purchasing and Supply.



Document No.	DNCQF.QIDD.GD02
Issue No.	01
Effective Date	04/02/2020

#### **Vertical Progression**

- Master of Science in Information Technology.
- Master of Science in Business and Information Technology.
- Master of E- Commerce and Information Technology Systems.
- Master of E-Purchasing and Supply.

#### **Diagonal Progression**

- Post Graduate Diploma in Higher Education.
- Master of Science in Project Management.
- Master of Business Administration specialising in Human Resource Management
- Master of Accounting and Finance.

#### **Employment Pathways**

- IT engineers
- E-Business System Developer.
- Bank System Analyst.
- E-Government System Analyst.
- Website Developer
- Online Business and Trade Specialist.
- Senior IT Engineer.
- Retail Systems Manager.

#### 9. QUALIFICATION AWARD AND CERTIFICATION

#### 9.1. Minimum Standard of achievement for the award of the qualification.

Leaners will be awarded Bachelor of Science in E-Business qualification upon attainment of a minimum of 489 credits. The Candidate should pass all the **Fundamental**, **Core and 2 Elective** module.



Document No.	DNCQF.QIDD.GD02
Issue No.	01
Effective Date	04/02/2020

#### **Certification Award**

There will be issuance of a certificate and an official transcript at award.





Document No.	DNCQF.QIDD.GD02
Issue No.	01
Effective Date	04/02/2020

10	REGIONAL	AND INTERNATIONAL	COMPARABILITY
ıv.	ILCUOINAL		COMI ANABILIT

Provider: LOGAN BUSINESS COLLEGE Faculty/Department: FINANCE AND ACCOUNTING

Title Of Proposed Qualification: BACHELOR OF SCIENCE IN E-BUSINESS

#### Comparability Matrix of Qualifications

Subfield: E-BUSINESS

#### **Introductory Statement**

This learning programme is based on registered NCQF standards. Although the NCQF Standards have been used as the main benchmark, further benchmarking was done with the entities within the SADC region and Globally. The findings are as indicated below:

Name of	Title of	Main Exit	Domains/Modules/	Assessment	Qualification	Education and
University (and	Qualification,	Outcome(s)	Courses/Subjects	strategies	rules and	Employment
Country)	NQF Level &		covered	and	minimum	Pathways
	Credit Value		(Fundamental, core &	Weightings	Standards for	
			electives)		the award of the	
					qualification	



Document No.	DNCQF.QIDD.GD02
Issue No.	01
Effective Date	04/02/2020

University of	Bachelor of	Provides the		Formative	The student has	Business
Sydney (Australia)	Science in E-	programme that	FUNDAMENTAL (50	Assessment	to ensure he/she	systems
	Business,	focuses on E-	Credits)	-40%	has cleared 50	analyst.
	NCQF Level 7,	Business two	Introduction to E-	Summative	Credits of	Content
	and 490	interrelated areas of	Business	Assessment	Fundamental 390	manager.
	Credits.	study intended to	E-Business	- 60%	Credits of Core	Content
		develop human	Technology &		Modules to be	strategist.
		capital for the E-	Infrastructure		awarded the	Database
		Business industry by	E-Business		Qualification.	administrator.
		exposing learners to	Markets		And 50 Credits	Digital
		an up-to-date E-			for Elective	marketing
		Business curriculum			Modules	manager.
		and students go for				
		attachment at E-				
		Business Firms for	CORE (390 Credits)			
		real life situations in	Revenue Models			
		E-Business and	E-Marketing			
		Technologies.	E-Business Strategy			
			Online Payment			
			Systems			
			Online Security			

Page **16** of **22** 



Document No.	DNCQF.QIDD.GD02
Issue No.	01
Effective Date	04/02/2020

Management of E-
Business
• Impact of E-
Business
Recent development
& future trends
E-Business
Technology
E-Business
Economics.
The Internet, Law,
Privacy, Trust and
Security.
E-Household
ELECTIVES (Choose
2) (50 Credits)
Satellite and Space
Communications
• E-Commerce
International
E-Government



Document No.	DNCQF.QIDD.GD02
Issue No.	01
Effective Date	04/02/2020

Name of University (and Country)	Title of Qualification, NQF Level & Credit Value	Main Exit Outcome(s)	Business     Informatics  Domains/Modules/ Courses/Subjects covered (Fundamental, core &	Assessment strategies and Weightings	Qualification rules and minimum Standards for	Education and Employment Pathways
			electives)		the award of the	
					qualification	
Massachusetts	Bachelor of	Provides candidates	FUNDAMENTAL (60	Formative	The student has	Full stack
University (USA	Science in E-	with competence to	Credits)	Assessment	to ensure he/she	developer.
	Commerce	Interpret and evaluate	Introduction to e-	- 35%	has cleared 60	Information
	specializing in	E-Commerce	commerce.	Summative	Credits of	architect.
	Business	Applications and	The Internet and	Assessment	Fundamental	Marketing
	Technologies,	Systems as	the WWW.	- 60%	Components,	technologist.
	NCQF Level 7,	phenomenon and as	E-commerce	Presentation	420 Credits of	E business
	520 Credits.	a business system.	software.	5%.	Core Modules	Support
		Explain the diverse	E-commerce		and 5 Credits of	Associate
		nature of E-Business	hardware.		Participation.	IT Business
		with specialization in	Security.		And 35 Credits of	Analyst
		Business			Elective Modules	
		Technologies. Identify	CORE (420 Credits			

Page 18 of 22



Document No.	DNCQF.QIDD.GD02
Issue No.	01
Effective Date	04/02/2020

- Flactronia novement
Electronic payment
systems.
Marketing, sales,
and promotion.
Purchasing,
logistics, and
support activities.
B2B e-Business
Global E-Business
E-Commerce
Market.
Database
Modelling and
Database Systems.
Business
Intelligence.
Agile project
Management.
Entrepreneurship
and Innovation.



Document No.	DNCQF.QIDD.GD02
Issue No.	01
Effective Date	04/02/2020

Software
Engineering
Dissertation
ELECTIVES (Choose
2)
Internet of things.
Data protection
and IT Security
E-Marketing
Web and Database
Integration.

#### **Summary of Similarities and Differences Observed**

- 1. University of Sydney (Australia), Bachelor of Science in E-Business, NCQF Level 7, and 490 Credits provides the programme that focuses on E-Business two interrelated areas of study intended to develop human capital for the E-Business industry by exposing learners to an up-to-date E-Business curriculum and students go for attachment at E-Business Firms for real life situations in E-Business and Technologies.
- 2. Massachusetts University (USA), Bachelor of Science in E-Commerce specialising in Business Technologies, NCQF Level 7, 520 Credits, provides candidates with competence to Interpret and evaluate E-Commerce Applications and Systems as phenomenon and as a business system. Explain the diverse nature of E-Business with specialisation in Business Technologies. Identify and assess relationships



Document No.	DNCQF.QIDD.GD02
Issue No.	01
Effective Date	04/02/2020

and networks relative to building E-Business and E-Commerce Systems Development. Apply problem solving and critical analysis within diverse contexts.

3. Other Qualifications offered in countries such as New Zealand and Switzerland (Europe) generally emphasise on development of competencies in local and global E-Business and how it can be synthesized to bring the best of E-Business Skills and Competencies. Business trends signify that E-Business Industry has high skills demand; labour market Observatory confirms the same through HRDC Sector committees on Occupations on demand. Although the qualifications examined generally follow similar structures and standards, there are differences, though not significant, in that their niche market and programme layout are focusing in certain sectors of the economy which is different from the other.

#### Comparability and articulation of the proposed qualification with the ones examined

The proposed qualification generally compares well with all the qualifications studied since the exit outcomes cover similar scope and depth and are aligned to exit-level descriptors typical to this level and type of qualification as done within the region and beyond as well as competencies required by the Business Botswana (BB) and the Innovation Hub of Botswana. However, what sets this programme apart from the qualifications examined is that there is provision for development of attributes such as E-Commerce Technologies, Multimedia, Software Development, Web Technologies and Systems, Wireless Network Planning and E-Commerce International, which are crucial for the E-Business Industry. The programme for Logan Business College is outcome based and is anchored on a competency and credit-based qualification framework. Therefore, it stands a niche above the rest.



Document No.	DNCQF.QIDD.GD02	
Issue No.	01	
Effective Date	04/02/2020	

REVIEW PERIOD		
This qualification will be reviewed after 5 years.		
Submitted by: T. Tasiyana	Signature:	Date: 28/10/2021