

DNCQF.FDMD.GD04 Issue No.: 01

QUALIFICATION SPE	CIFICATION		S	ECTION A
QUALIFICATION DEVELOPER	BAISAGO UNIVERSITY			
TITLE	Bachelor of Commerce in Fiscal	Studies	NCQF LEVEL	7
FIELD	Humanities and Social Sciences	SUB-FIELD	Fiscal Studies	
New qualification	✓	Review of existing qu	ualification	
SUB-FRAMEWORK	General Education	TVET	Higher Education	✓
	Certificate	Diploma	Bachelor	✓
QUALIFICATION TYPE	Bachelor Honours	Master	Doctor	
CREDIT VALUE	504	<u>.</u>	<u>.</u>	

RATIONALE AND PURPOSE OF THE QUALIFICATION

The Botswana Vision 2036 and the National Development Plan 11 (NDP 11) seek to achieve economic diversification through human capital development. This effort is also corroborated by the National Human Resource Development Strategy (NHRDS) 2016, which calls for diversification of the economy from natural resource to human resource development. As a resource dependent country, Botswana has long embraced the use of fiscal rules to strike a balance between the short term fiscal objective of achieving macroeconomic stability and the medium term to long term goal of promoting fiscal sustainability. The primary objective of the fiscal rule is to ensure that revenues from the exploitation of non-renewable commodities like diamonds are invested in physical and human capital to promote future growth, or saved for future generations. However, the implementation of elements of the fiscal rule in the country such as sustainability budget index and the restriction of total expenditure as a share of GDP has been elusive and uneven over the years. There is need to update and consolidate the existing elements into a comprehensive fiscal rule in order to achieve the fiscal goal of sustainable public financing and economic development (National Development Plan 11: 79). Also according to Botswana's vision 2036, Sustainable Economic Development is highlighted as one of the crucial pillars. It is with the realization of such background information, that this qualification will train graduates who will be employed as brains behind the fiscal policy implementation programmes for the nation.

The purpose of the Bachelor of Commerce in Fiscal Studies is to equip candidates with the requisite skills and competence to:

i. Conduct research and analyze issues relating to fiscal management and taxation policies as well as their impact on governance and economic development.

01/10-01-2018 Page 1 of 10



DNCQF.FDMD.GD04 Issue No.: 01

- ii. Implement applicable tax laws, regulating the administration of different taxes payable, including assessing and collecting duties and excise taxes on imported merchandise.
- iii. Monitor tax administration procedures and propose new methods to enhance effectiveness in the workplace.

ENTRY REQUIREMENTS (including access and inclusion)

i. Candidates must have obtained Certificate IV, NCQF level 4 (General Education or TVET) with at least five
 (5) credits at BGCSE or equivalent including a Mathematics, Statistics, Business Studies and a pass in English language.

OR

ii. Candidates who have successfully completed a relevant Botswana Qualifications Authority (BQA) recognised and accredited Diploma Programme in Fiscal Studies (NCQF Level 6) or equivalent will have an added advantage. Candidates who already have a Diploma in Fiscal Studies may be permitted by the institution to enter the programme at third year, provided that qualification meets the criteria of 240 credits.

OR

iii. **Special Entry:** Applicants who do not meet the requirements above may be considered through RPL and CAT policies for access and inclusion as per institutional policies and BQA/ national policy.

QUALIFICATION SPECIFICATION		SECTION B	
GR	RADUATE PROFILE (LEARNING OUTCOMES)	ASSESSMENT CRITERIA	
1.	Analyze monetary and fiscal policy processes in	1.1 Evaluate the impacts of fiscal policy on the execution	
	Botswana.	of the budgeting processes.	
		1.2 Assess how tax implications affect public budgeting	
		and finance.	
		1.3 Analyse the supply-side effects of fiscal policy	
		1.4 Analyse the relationship between budget surpluses,	
		deficits, and the public debt.	
		1.5 Interpret Statutes and Tax legal documents and	
		drafts.	
		1.6 Develop strategies to address macro-economic	
		issues of the country.	
2.	Conduct tax administration in compliance to the legal,	2.1 Identify the major ethical concerns and major laws	
	ethical and professional standards of tax administration.	regulating tax today.	
		2.2 Evaluate case studies that illustrate ethical dilemmas	
		in tax business ethics.	

01/11-01-2018 Page 2 of 10



DNCQF.FDMD.GD04 Issue No.: 01

		2.3	Analyze the Financial Intelligence Act in Botswana
			and use it for tax decision making purposes.
		2.4	Apply consistently the ethical principles and
			professional standards related to the Tax profession.
		2.5	Apply written and oral communication in the tax legal
			context, whether in negotiation, drafting or
			commenting on statutory tax proposals, client
			counseling or in litigation.
3.	Review administrative practices and make	3.1	Examine the environment in which businesses
	recommendations to address changes in the domestic		operate at micro, macro and international levels.
	and international taxation environment such as the	3.2	Quantify the exchange rate risk in different aspects of
	increasing globalization of the world economy.		business operations.
	,	3.3	Formulate solutions to manage the exchange rate
			risks.
		3.4	Design a management control system for an
			organization in a business context.
		3.5	Develop practices that can leverage the need for local
			responsiveness and global integration.
		3.6	Manage issues relating to tax competition and tax
			havens by identifying risks and possible
			administrative strategies
		3.7	Recommend solutions to policy makers for the
			renegotiations of areas of mutual concern in existing
			tax treaties.
		3.8	Measure compliance with domestic and international
			administrative standards and takes corrective
			measures
4.	Compute different types of taxes payable and determine	4.1	Determine different forms of taxes in Botswana
	exemptions and allowable deductions for different	4.2	Differentiate taxes for different entities, exemptions,
	stakeholders in compliance to the tax statutes, rules, and		allowable deductions.
	policies.	4.3	Calculate taxes payable for individuals, companies,
			trusts, farmers, mines, partnership etc.
		4.4	File Income tax return and compute the tax liability of
			individuals
		4.5	Prepare tax rebates.

01/11-01-2018 Page 3 of 10



DNCQF.FDMD.GD04 Issue No.: 01

		4.6 Compute Capital Gain Tax.
		4.7 Calculate Value added tax.
		4.8 Communicate to taxpayers their rights, obligations
		and available complaint procedures and redress
		mechanisms;
5.	Apply IPSAS to promote prudent government	5.1 Apply knowledge of accounting and financial data in
	expenditure and accounting.	making business decisions.
		5.2 Analyse the importance and limitations of financial reporting.
		5.3 Process basic transactions in the financial statements of a company.
		5.4 Analyse the components of the financial statements
		and clarify interrelationships.
		5.5 Analyze organization performance using accounting,
		financial and taxation ratios.
		5.6 Prepare income statement and balance sheet.
		5.7 Calculate the net present value of a simple
		investment project, based on a cash flow analysis
		and the cost of capital of a company.
6.	Develop tax policies, procedures and revenue collection	6.1 Analyze the tax business environment (Internal and
	strategies that will enhance revenue collection and	External)
	promote compliance.	6.2 Evaluate the impact of changes in tax laws, practices
		and tax cases on business transactions,
		organizations and individuals from a tax management
		perspective.
		6.3 Develop tax planning ideas and strategies in relation
		to individual and business transactions in order to
		minimize their explicit tax liabilities
		6.4 Monitor the efficiency and effectiveness tax
		procedures.
7.	Review developments in tax administration and make	7.1 Construct a taxation business model.
	recommendations for the adoption of digital technology	7.2 Demonstrate knowledge of data mining uses and
	intervention and innovation to enhance efficiency and	applications to solve tax problems in Botswana.
	improve customer service.	7.3 Select appropriate data-mining algorithms for use in
		taxation.

01/11-01-2018 Page 4 of 10



DNCQF.FDMD.GD04 Issue No.: 01

		7.4 Apply principles of statistical data analytics to solve tax problems and inform decision making.	
8.	Conduct research in the relation to fiscal policy	8.1 Formulate a topic and clear problem statement.	
	development, implementation and monitoring	8.2 Derive research objectives and questions	
		8.3 Write relevant literature review to provide profound	
		understanding of the key constructs of the study.	
		8.4 Develop good sound research methodology of the	
		study.	
		8.5 Analyze research data using research software tools	
		like SPSS, Excel	
		8.6 Present the research findings in a good manner using	
		tables, charts and graphs.	
		8.7 Interpret the results of qualitative and quantitative	
		research in the context of (business) decisions.	
		8.8 Produce the research project report.	
		8.9 Communicate the research findings or results to the	
		user(s).	

QUALIFICATION STR	UCTURE		SECTION C	
FUNDAMENTAL COMPONENT	Title	Level	Credits	
Subjects / Units / Modules /Courses	Principles of Management	5	10	
modulos / Courses	Principles of Microeconomics	5	10	
	Business Communication	5	10	
	Quantitative Analysis for Business I	5	10	
	Introduction to Information Technology	5	10	
CORE COMPONENT	Accounting IA	6	10	
Subjects / Units / Modules /Courses	Commercial law	6	12	
	Conflict Transformation & Leadership	7	12	
	Principles of Marketing	6	12	
	Accounting IB	7	12	
	Principles of Macroeconomics	6	12	
	Quantitative Analysis for Business II	6	12	
	Interpretation of Statutes and Legal Drafting	7	12	
	Corporate Finance I	7	12	
	Tax Law and Practice	7	12	

01/11-01-2018 Page 5 of 10



DNCQF.FDMD.GD04 Issue No.: 01

12	7	Computer Applications in Revenue Management
12	7	Value Added Tax I
12	7	Accounting IIA
12	7	Company Law
12	8	Corporate Finance II
12	7	Customs Law
12	7	Public Finance
12	7	Economics of Taxation
12	7	Customs Management Theory and Practice
12	7	Research Methods in Finance and Economics
60	7	Industrial Attachment
12	8	Customs Management Theory and Practice II
12	7	International Trade
12	8	Value Added Tax II
12	7	Audit Practice and Investigation I
12	7	Taxation Accounting
12	7	Corporate Governance and Ethics
12	8	International Economic Integration
12	8	Audit Practice and Investigation II
12	7	Economic and Fiscal Policy
12	7	National Income Accounting
12	7	Financial Modelling
24	7	Project
		None COMPONENT Subjects / Units / Modules /Courses

Rules of combinations, Credit distribution (where applicable):

Level 5 = 50 credits

Level 6 = 58 credits

Level 7 = 336 credits

Level 8 = 60 credits

Total Credits = 504

The credit distribution of this module is made up of 50 credits from the fundamental component and 454 credits from the core component.

01/11-01-2018 Page 6 of 10



DNCQF.FDMD.GD04 Issue No.: 01

ASSESSMENT STRATEGIES AND MODERATION ARRANGEMENTS

Assessment Arrangements

All assessments which are leading to the award of the qualification should be based on learning outcomes and associated assessment criteria.

The assessment includes both of formative and summative assessment. Formative assessment contributes 60% while summative contributes 40%.

Moderation Arrangement

There will be provision for both internal and external moderation to ensure that all assessment instruments are valid and reliable.

Internal Moderation

All assessment instruments should be internally moderated before administration

- i. All marked scripts should be moderated internally
- ii. The preparation of the moderation should be accompanied by the Assessment Matrix.

External Moderation Requirements

External moderation is a final check, by external subject experts, that the examination and marking is at the right standard for the type and level (with NCQF Level 7) of the qualification. External moderation exercise may lead to a decision to change marks. Each sub-field will have a Substantive External Examiner.

Reports and associated documents to be in place for external moderation should include but not limited to:

- Qualification document:
- Assessment Instrument;
- Assessment design and alignment matrix;
- Marking guide;
- Internal Moderation report;
- List of candidates and scores attained;
- Examination Attendance registers.

Assessment and moderation will be carried out by BQA (or its equivalent) registered assessors and moderators in line with BQA/ national policies.

RECOGNITION OF PRIOR LEARNING (if applicable)

Recognition of Prior Learning (RPL) and Credit Accumulation Transfer (CAT) will be applicable for consideration for award in this qualification.

01/11-01-2018 Page 7 of 10



DNCQF.FDMD.GD04 Issue No.: 01

Recognition of Prior Learning (RPL) is a form of assessment for eligibility into the qualification. It allows recognition of skills and knowledge acquired through informal learning such as work or life experience. RPL is granted where the candidate is able to provide sufficient evidence of their competence in a module as determined by the appointed RPL Assessor.

Candidates wishing to apply for RPL assessment submit their applications three months prior to the commencement of the qualification they seek to enroll in. All prospective students will complete an application form and attach all required evidence, in the form of following:

- In-house training certificates
- Examples of work produced
- Workplace reference
- Statement of duties
- Project Work
- Newspaper cuttings of achievements
- Minutes of meetings attended or conducted
- Documents showing organizing/supervisory skills
- Awards, commendations, certificates of merit

All evidence presented will be matched against the Performance Criteria stated in the Unit of Competency. If necessary, candidate would be asked to perform an activity or undergo a test to provide evidence where there are gaps between what has been provided and what is required.

PROGRESSION PATHWAYS (LEARNING AND EMPLOYMENT)

Learning Pathways

Horizontal Articulation:

- Bachelor of Commerce Degree in Development Studies (NCQF Level 7)
- Bachelor of Commerce Degree in Economics (NCQF Level 7)
- Bachelor of Commerce Degree in Banking and Finance (NCQF Level 7)
- Bachelor of Commerce Degree in Investment and Finance (NCQF Level 7)

Vertical Articulation:

- Master of Commerce in Fiscal Policy (NCQF Level 9)
- Master of Commerce in Fiscal Policy and Economic Development (NCQF Level 9)
- Master of Commerce in Fiscal Studies (NCQF Level 9)

Diagonal Articulation

01/11-01-2018 Page 8 of 10



DNCQF.FDMD.GD04 Issue No.: 01

- Master of Commerce in Economics (NCQF Level 9)
- Master of Science in Development Studies (NCQF Level 9)
- Masters of Commerce in Investment and Finance (NCQF Level 9)
- Masters of Commerce of Banking and Finance (NCQF Level 9)

Employment Pathways

- Financial Advisor,
- Tax advisor
- Tax Policy Analyst
- Tax Examiners
- Revenue officers
- Tax Attorney
- Security Analyst
- Budget Analyst
- Tax Accountant
- Tax Auditors
- Economist
- Financial Analyst
- Customs Officer
- Tax consultant
- Economic Analyst
- Investment officer
- Investment Analyst

QUALIFICATION AWARD AND CERTIFICATION

Candidates meeting the prescribed requirements will be awarded the qualification in accordance with the qualification composition rules and applicable policies. To be eligible for the award, candidates must have successfully completed all fundamental and core modules and passed examinations in accordance with regulations set by the Faculty. The Bachelor of Commerce in Fiscal Studies will be awarded to candidates who have obtained a minimum of 504 credits.

REGIONAL AND INTERNATIONAL COMPARABILITY (Also see the Comparability Matrix attached)

This qualification compares well with the following:

Bachelor of Accounting Sciences in Taxation – University of South Africa (South Africa)

01/11-01-2018 Page 9 of 10



DNCQF.FDMD.GD04 Issue No.: 01

- Bachelor of Commerce (with a major in Tax) Milpark Education (South Africa).
- Bachelor Degree in Accounting and Taxation Poltava University of Commerce and Trade (Ukraine).

The proposed qualification follows the same approach with the ones mentioned above in the sense that, they all start with fundamental commerce modules such as accounting, business management, marketing and economics. The other notable similarity is in the form of assessment where both formative assessment and summative assessment are used.

The qualification was benchmarked with Bachelor of Accounting Sciences in Taxation qualification offered by **University** of **South Africa**, pecked at NQF level 7. The UNISA qualification carries 360 credits and runs for 3 years unlike the proposed qualification which carries 504 credits and runs for 4 years. The other difference is in the mode of delivery where UNISA offers its qualification by distance learning and the proposed qualification is offered on full time and part time basis. The UNISA qualification focuses on Taxation only while the proposed qualification is focused on both Taxation and Customs Management. For example, modules like UNISA focuses on Principles of Taxation, Interpretation of Statutes, The Internal Audit Process: Test of Controls, Taxation of Business Activities, Taxation of Individuals, Taxation of Estates, Tax Administration, Tax opinion writing.

Milpark Education offers a Bachelor of Commerce Degree with a major in Taxation, at NQF level 7 similarly as the proposed qualification. The differences are in terms of duration and minimum credits. The proposed qualification runs for 4 years, with minimum credits of 504 while the Milpark Education qualification has duration of 3 years with a minimum of 360 credits.

Poltava University of Commerce and Trade in Ukraine offer a Bachelor Degree in Accounting and Taxation at NQF level 7 for 4 years; which is similar to the proposed qualification. The proposed qualification offers industrial attachment unlike Poltava qualification which does not have. Additionally the proposed qualification bears 504 credits while the Poltava qualification bears 360 credits. The other difference is found in the mode of delivery where the proposed qualification is offered on full time and part-time basis and the Ukraine qualification is offered by distance learning.

The proposed qualification is tailor made to produce an all-rounder 360 degrees Tax Expert who will be able executes all fiscal functions effectively and efficiently. The qualification is a specialty qualification developed to address the fiscal studies skill shortage in Botswana. For example, modules like Taw Law and Practice, Value Added Tax, Customs Law, Taxation, Customs management and practice are customized to the Botswana Context

REVIEW PERIOD

This qualification will be reviewed after 5 years upon registration.

01/11-01-2018 Page 10 of 10